

# EBN

## International Projects Team

### European Business & Innovation Centre Network

*28 January 2010*



**EBN – European BIC Network**

Avenue de Tervuren, 168. B – 1150 Bruxelles  
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## International projects...

- Why would BICs take part in projects?
- How many of you have taken part in EU/International projects?
- What type of projects were these?
- Any great experiences?
- Any bad experiences?



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## What do we do and why?

- Management of International projects (for EBN Members and to attract new players into the EBN Community)
- Proposal's development (including supporting BICs bids)
- Tender Watch – The latest funding/project opportunities
- Helpdesk (EC related queries from our members are taken care of)



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## What do we do and why?

- Advice (in depth assistance for BICs in preparing, implementing and reporting EU projects)
- Consortium building (Partner searches, connecting stakeholders)
- Promotion of opportunities for BICs SME clients
- Thematic working groups: Maritime BICs, FOOD-BICs, Eco-innovation BICs, ICT BICs... and ESINET



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## How to get involved in projects?!

- You have an idea... share it with us and we'll support you in realising it!
- You have an interest in getting involved in proposals – Let us know your areas of expertise and we'll look out for opportunities!
- You want to get more benefits for your client companies? Join the next opportunities/Have a look at the opportunities on the next slides
- You want to share your expertise? – send us your CV to be included in our database of experts to transfer your knowledge in exciting environments such as Turkey, Jordan, Serbia...



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## Innovation Support Providers opportunities

- **Achieve More:** to address barriers and challenges to the development of KIS ventures in the ICT sector (software) by developing an integrated toolkit delivered through a network of 50 business incubators, 15 ICT clusters and 5 finance organizations. You're supporting ICT focused KIS... Join the partnership and the EIX to get access to a great offer including training sessions for innovation tools!
- **KIS4SAT:** to develop tools and services for start ups and SMEs with the challenge of launching competitive knowledge intensive services into the global market. If you are searching to develop critical mass offers and to accelerate SME's growth processes - KIS4SAT provides specific business support packages to innovation service providers, SME's, entrepreneurs – TOOLBOX



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## Innovation Support Providers & companies opportunities

**ESINET:** Community of SMEs, “tech-entrepreneurs” from both the space sector and non-space sectors and major regional stakeholders. Platform that leads to company creation and acceleration. If you’re searching for visibility, coaching, technical support, access to finance, networking and business opportunities.



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## Business Support Packages to companies and entrepreneurs

- **MOBIP:** To promote innovation in European SMEs in the mobile services sector by developing and testing integrated and tailored support packages building upon existing initiatives and good practice. You're supporting mobile services companies and would like to give them access to B2B opportunities (i.e. customers and partners from different countries, corporate partnerships...) as well as investment opportunities (i.e. investment readiness diagnosis, investment fora where companies can pitch...)
- **C2C:** accessible and attractive e-learning materials aimed directly at SME owners, managers and staff - central hub to provide practical information and toolkits to advance business collaborations. If you're searching for the formula to unlock knowledge on business collaboration, C2C gives you the correct tools for the transfer and collaboration between businesses.



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## Business Support Packages to companies and entrepreneurs

- **PLAYER:** Play and Learn as Young European EntReprenuers main objective is the development of an online game to foster entrepreneurial mindset of young users. If you support young people outside the educational environment come and join us – European Entrepreneurship Contest



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## Short Term Experts Missions

- **Serbia:** To support the development of a market economy and socio-economic and regional cohesion through the development of an internationally competitive and innovative private sector in Serbia through strengthening and implementation of enterprise competitiveness and innovation policy. You have expertise in supporting companies through the IMP3ROVE tool and strong experience notably in countries such as Serbia, please provide us with your CV for STE missions.
- **Turkey:** You have expertise in training, trade, internationalisation, please provide us with your CV for STE missions.



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## Short Term Experts Missions

- **Jordan:** Technical Assistance in Jordan consists in 500 man/days of international expertise in valorisation of R&D, linking with business and SMEs, enhancing public-private partnerships, incubation, internationalisation, networking, training, capacity building... You have such experience, please provide us with your CV for STE missions.



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## New opportunities for 2010

- Eurostars Cut-Off (deadline: 25th Feb)
  - Leonardo da Vinci (deadline: 26th Feb)
  - European Network of Female Entrepreneurship Ambassadors (deadline: 12th March)
  - EraSME 7th Call (deadline: 31st March)
  - Interreg NWE 6th Call (deadline: 9th April)
  - FP7-ICT Call 6 (deadline: 13th April)
  - Interreg SUDOE (deadline: 30th April 2010)
  - IEE 2010 call (to be published in the Spring) – Info Day: 3rd Feb
  - Eco-innovation (to be published in April 2010)
  - Erasmus for Young Entrepreneurs (to be published in April/May 2010)
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- Esinet Open Call



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**For further information please join the Project Clinic this afternoon!**

- 25 years of ***building sustainable relationships*** for BICs with key project funders & leaders
- Deploying ***core BIC values*** (support to entrepreneurship & innovation) in ***EC supported initiatives***
- Building consortia for ***EBN members*** with internationally ***renowned partners***
- Tracking and reporting ***relevant bids*** & calls
- Access to ***diverse project opportunities*** including DG REGIO, DG ENT, DG RESEARCH
- Going ***international*** with EuropeAid, Worldbank (China, Latin America, Middle East etc)
- Facilitating ***connections for our members*** with the international project community



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